

Prologis Research: Demand Growth Across Customer Industries New Report Indicates Broad Diversity of Demand, Growing Impact of E-Commerce

PR Newswire
SAN FRANCISCO

SAN FRANCISCO, April 10, 2014 /PRNewswire/ -- Prologis, Inc. (NYSE: PLD), the leading global owner, operator and developer of industrial real estate, today published a global research paper titled, "The Growth of Logistics Real Estate: An Analysis of Demand by Leading Customer Industries."

The report's key finding shows demand for industrial real estate continues to be diverse, with many industries expanding. The company's research team focuses its analysis on three areas:

- First, consumer-facing customers, the largest industry concentration within logistics, comprised the largest share of leasing activity last year;
- Second, several sectors experienced strong growth, including electronics, housing, auto, and e-commerce; and
- Third, the paper highlights third party logistics (3PL) providers, who will be a source of growth going forward.

"The outlook for the growth of customer businesses and logistics demand is strong," said Chris Caton, vice president and head, Prologis Research. "In fact, decision-making surrounding new leases clearly improved in the past year. Customers are increasingly recognizing the opportunity to lock in current rates ahead of further rate increases given today's low vacancy rates, modest supply pipelines, and upward trend in replacement costs."

The complete report is available online only in the Research section at www.prologis.com.

Prologis Research monitors, analyzes and reports on key trends and dynamics in both real estate and supply chain management to provide customers, investors and the general public with insight from a global perspective.

ABOUT PROLOGIS

Prologis, Inc., is the leading owner, operator and developer of industrial real estate, focused on global and regional markets across the Americas, Europe and Asia. As of December 31, 2013, Prologis owned or had investments in, on a consolidated basis or through unconsolidated joint ventures, properties and development projects expected to total approximately 569 million square feet (52.9 million square meters) in 21 countries. These properties are leased to more than 4,500 customers, including third-party logistics providers, transportation companies, retailers, manufacturers, and other enterprises.

The statements in this release that are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are based on current expectations, estimates and projections about the industry and markets in which Prologis operates, management's beliefs and assumptions made by management. Such statements involve uncertainties that could significantly impact Prologis' financial results. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," variations of such words and similar expressions are intended to identify such forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future — including statements relating to rent and occupancy growth, development activity and changes in sales or contribution volume of properties, disposition activity, general conditions in the geographic areas where we operate, our debt and financial position, our ability to form new co-investment ventures and the availability of capital in existing or new co-investment ventures — are forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained and therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Some of the factors that may affect outcomes and results include, but are not limited to: (i) national, international, regional and local economic climates, (ii) changes in financial markets, interest rates and foreign currency exchange rates, (iii) increased or unanticipated competition for our properties, (iv) risks associated with acquisitions, dispositions and development of properties, (v) maintenance of real estate investment trust ("REIT") status and tax structuring, (vi) availability of financing and capital, the levels of debt that we maintain and our credit ratings, (vii) risks related to our investments in our co-investment ventures and funds, including our ability to establish new co-investment ventures and funds, (viii) risks of doing business internationally, including currency risks, (ix) environmental

uncertainties, including risks of natural disasters, and (x) those additional factors discussed in reports filed with the Securities and Exchange Commission by Prologis under the heading "Risk Factors." Prologis undertakes no duty to update any forward-looking statements appearing in this release.

Video - http://origin-gps.onstreammedia.com/origin/multivu_archive/PRNA/ENR/FX-SF03069-20140410-1.mp4

SOURCE Prologis, Inc.

<http://prologis.mediaroom.com/2014-04-10-Prologis-Research-Demand-Growth-Across-Customer-Industries>