

## **AMB Property Corporation Announces Fourth Quarter and Full-Year 2001 Results Highlights**

**- Earnings per share for the fourth quarter was \$0.30, a 7.1% increase over the fourth quarter 2000 EPS of \$0.28; full year 2001 EPS was \$1.47, an 8.9% increase over full year 2000 EPS of \$1.35 - Operating earnings per share for the fourth quarter was \$0.34, flat from the fourth quarter 2000 Operating EPS of \$0.34; full year 2001 Operating EPS was \$1.10, a 17.3% decrease from full year 2000 Operating EPS of \$1.33 - Funds from Operations per share for the fourth quarter was \$0.74, a 23.3% increase over the fourth quarter 2000 FFO of \$0.60; full year 2001 FFO was \$2.37, a 2.2% increase over full year 2000 FFO of \$2.32 - Same store net operating income growth in the fourth quarter was 3.5%; full year 2001 same store NOI growth was 6.3% - Acquisitions totaled \$144.8 million of industrial property in the fourth quarter 2001; full year 2001 industrial acquisitions totaled \$428.3 million and 6.8 million square feet. Full year 2001 dispositions were \$193.4 million, totaling 3.2 million square feet - Repurchased all outstanding 8.75% Series C Redeemable Preferred Units for \$115.7 million and 323,000 common shares for \$7.6 million in the fourth quarter**

PRNewswire-FirstCall  
SAN FRANCISCO

AMB Property Corporation today reported earnings per fully diluted share (EPS) of \$0.30 for the fourth quarter 2001 and \$1.47 for the year ended December 31, 2001, reflecting an increase of 7.1% and 8.9%, respectively, from the same periods in 2000. Operating earnings per fully diluted share (Operating EPS), which excludes extraordinary items, preferred unit redemption premium and gains and losses on property dispositions and impairments, was \$0.34 for the fourth quarter 2001, flat over the fourth quarter 2000 and \$1.10 for the year ended December 31, 2001, reflecting a decrease of 17.3% from full year 2000. EPS and Operating EPS for the years ended December 31, 2001 and 2000 were negatively impacted by previously disclosed non-cash charges for impairment reserves on all of the company's private equity investments in technology and e-commerce companies of \$0.24 and \$0.03 per share, respectively.

Funds from Operations per fully diluted share and unit (FFOPS) rose to \$0.74 for the fourth quarter 2001 and \$2.37 for the full year 2001; a 23.3% and 2.2% increase, respectively, over the same periods in 2000. FFOPS for fourth quarter and full year 2001 include, respectively, \$0.13 and \$0.15 of net gains from Headlands Realty, the company's subsidiary for development and redevelopment of projects held for sale. Full year 2001 and 2000 FFOPS was negatively impacted by non-cash charges for impairment reserves on all of the company's private equity investments of \$0.23 and \$0.03, respectively.

Internal growth, measured by same store cash basis net operating income, was 6.3% for the year and 3.5% for the quarter and was driven by strong rental increases as a result of leasing activity in both 2000 and 2001. For the entire industrial portfolio, the company had rental increases on renewals and rollovers of 4.3% and 20.4% for the fourth quarter and full year, respectively, and tenant retention of 65.0% and 66.8% for the fourth quarter and full year, respectively. Occupancy for the company's industrial portfolio was at 94.5% as of December 31, 2001, down 210 basis points (bps) from the third quarter. The decline in occupancy during the quarter was in line with expectations and was primarily the result of vacancies related to a previously disclosed bankrupt tenant (86 bps), acquired vacancy (44 bps) and developments placed in service prior to stabilized occupancy (38 bps).

Chairman and CEO Hamid R. Moghadam stated, "In 2001 we entered the first recession in a decade and industrial real estate nationally saw an occupancy drop of approximately 300 basis points. In that environment AMB grew its EPS 8.9% and FFO 2.2% for the year, including a \$20.8 million non-cash write off of our venture capital investments, while our same store NOI grew over 6%. Our results continue to benefit from our focused infill investment strategy, our alliance-based operating model and the power of our investment management business. In addition to the strong operating results of our industrial assets within infill sub-markets, we demonstrated an additional benefit of those locations during 2001 with higher and better use conversions and the subsequent realization of tremendous gains in an otherwise slow economy. Illustrating this, our Watertown project just outside of Boston was acquired in 1998 and, through redevelopment and new development over the last three years, provided a total economic gain of \$21 million in 2001, over our total investment of \$33 million."

During the full year 2001, AMB sold properties for an aggregate price of \$193.4 million, totaling 3.2 million square feet, of less-strategic assets and assets in non-core markets, including \$3.0 million, totaling 25,000 square feet, in the fourth quarter. Full year 2001 property acquisitions totaled \$428.3 million and 6.8 million square feet, including \$144.8 million in assets, totaling 2.3 million square feet, in the fourth quarter. Additionally, property contributions to co-investment ventures during the full year 2001 totaled \$539.2 million.

"We continued to execute our capital deployment strategy with a goal of improving the strategic fit of our portfolio by disposing of assets that do not fit our investment strategy and acquiring properties in our supply constrained hub and gateway markets," commented AMB President, W. Blake Baird.

AMB placed in service 11 industrial developments and renovation projects during 2001, for a total of 2.3 million square feet and a total investment of \$148.0 million, including four projects in the fourth quarter totaling 839,000 square feet for a total investment of \$57.3 million. AMB's current committed development pipeline, with deliveries through 2003, stands at \$154.4 million and consists of 3.1 million square feet, of which \$100.3 million, or 65%, has been funded to date and 54% has been preleased.

AMB Investment Management, Inc. was renamed AMB Capital Partners, LLC as of January 1, 2002 to better reflect its role as a partner with private and institutional investors. AMB Capital Partners, LLC, a wholly owned subsidiary of AMB, raised \$320 million in private equity capital during 2001.

AMB repurchased 323,000 common shares for a total cost of \$7.6 million during the fourth quarter at an average cost of \$23.38 per share, bringing total share repurchases under the previously announced share repurchase plan to 2.8 million shares for a total price of \$60.0 million, or an average cost of \$21.17 per share. AMB's Board of Directors approved a new \$100 million common stock repurchase plan during the fourth quarter which will expire in December 2003; the new plan replaced the original plan, created in 1999, which expired in December 2001. In addition, the company repurchased all of its outstanding 8.75% Series C Cumulative Redeemable Preferred Limited Partnership Units for \$115.7 million.

AMB also announced the addition of Frank Wade and J. Thomas Mercer as Senior Vice Presidents. Mr. Wade, previously with a major international airport and logistics facility development consultation firm, will lead AMB's international business development initiatives. Mr. Mercer has over 15 years of development experience with both public and private national industrial development organizations and will be responsible for AMB's customer-driven development opportunities. "We have added resources to our team to take advantage of two opportunities we see in the current marketplace. Tom will coordinate development of properties for our customers, many of whom we cannot accommodate in our existing portfolio. Frank will, working with our key integrator, logistics and freight forwarder customers, target airport-adjacent capital deployment opportunities at the largest non-US air cargo airports," commented Mr. Baird.

In addition, AMB announced three officer promotions: Daniel L. Anderson to Senior Vice President, Regional Manager; Gayle P. Starr to Senior Vice President, Capital Markets; and Fritz E. Wyler to Vice President, Customer Alliances.

AMB will host its fourth quarter 2001 conference call tomorrow, January 23, 2002 at 11:00 AM PST/ 2:00 PM EST. Stockholders and interested parties may listen to a live broadcast of the call by dialing 719-457-2679 and using reservation code 582817. You may also access the conference call over the Internet through AMB's website at <http://www.amb.com/>. To listen to the call live, please go to the web site at least fifteen minutes early to register, download and install any necessary audio software. For those who are not able to listen to the live broadcast, a replay will be available on our website shortly after the call.

AMB Property Corporation is one of the leading owners and operators of industrial real estate nationwide. As of December 31, 2001, AMB owned, managed and had renovation and development projects totaling 94.1 million square feet and 1,017 buildings in 26 metropolitan markets. AMB targets industrial properties located near airports, seaports and ground transportation systems. The company's portfolio is comprised of High Throughput Distribution(R) facilities -- industrial properties built for speed and benefiting from barriers to entry due to their infill locations and proximity to large customer bases. AMB -- A tradition of nontraditional thinking(R).

NOTE: AMB's press releases are available on the company website at <http://www.amb.com/> or by contacting the Investor Relations department toll-free at 877-285-3111.

This press release contains forward-looking statements about business strategy and future plans, which are made pursuant to the safe-harbor provisions of Section 21E of the Securities Exchange Act of 1934. Forward-looking statements involve numerous risks and uncertainties and should not be relied upon as predictions of future events. The events or circumstances reflected in our forward-looking statements might not occur. In particular, a number of factors could cause AMB's actual results to differ materially from those anticipated, including, among other things, defaults on or non-renewal of leases by tenants, increased interest rates and operating costs, AMB's failure to obtain necessary outside financing, difficulties in identifying properties to acquire and in effecting acquisitions, AMB's failure to successfully integrate acquired properties and operations, AMB's failure to timely reinvest proceeds from any such dispositions, risks and uncertainties affecting property development and construction (including construction delays, cost overruns, AMB's inability to obtain necessary permits and public opposition to these activities), AMB's failure to qualify and maintain its status as a real estate investment trust under the Internal Revenue Code, environmental uncertainties, risks related to natural

disasters, financial market fluctuations, risks arising from the California energy shortage, changes in real estate and zoning laws and increases in real property tax rates. AMB's success also depends upon economic trends generally, including interest rates, income tax laws, governmental regulation, legislation and population changes. For further information on these and other factors that could impact AMB and the statements contained herein, reference should be made to AMB's filings with the Securities and Exchange Commission, including AMB's quarterly report on Form 10-Q for the quarter ended September 30, 2001.

Consolidated Balance Sheets  
(dollars in thousands)

	As of		
	December 31, 2001	September 30, 2001	June 30, 2001
<b>Assets</b>			
Investments in real estate:			
Total investments in properties	\$4,530,711	\$4,433,847	\$4,361,498
Accumulated depreciation	(265,653)	(239,144)	(213,923)
Net investments in properties	4,265,058	4,194,703	4,147,575
Investment in unconsolidated joint ventures	71,097	85,707	83,865
Properties held for divestiture, net	157,174	106,054	96,209
Net investments in real estate	4,493,329	4,386,464	4,327,649
Cash and cash equivalents	81,732	256,872	176,584
Mortgage receivables	87,214	92,232	92,250
Accounts receivable, net	70,794	68,811	68,982
Investments in affiliated companies(A)	--	--	--
Investments in other companies, net	--	--	--
Other assets	27,824	27,245	56,700
Total assets	\$4,760,893	\$4,831,624	\$4,722,165
<b>Liabilities and Stockholders' Equity</b>			
Secured debt	\$1,220,164	\$1,102,801	\$1,058,247
Unsecured senior debt securities	780,000	780,000	755,000
Unsecured credit facility	12,000	--	--
Alliance Fund II credit facility	123,500	125,000	98,100
Other liabilities	138,601	197,377	201,031
Total liabilities	2,274,265	2,205,178	2,112,378
Minority interests:			
Preferred units	275,987	381,834	342,966
Minority interests	458,299	477,224	476,937
Total minority interests	734,286	859,058	819,903
Stockholders' equity:			
Common stock	1,656,242	1,671,288	1,693,784
Preferred stock	96,100	96,100	96,100
Total stockholders' equity	1,752,342	1,767,388	1,789,884
Total liabilities and stockholders' equity	\$4,760,893	\$4,831,624	\$4,722,165

(A) On May 31, 2001, the Company acquired all of the voting stock of Headlands Realty and AMB Investment Management. The Company began consolidating Headlands Realty Corporation and its Investment Management Division for financial reporting purposes effective May 31, 2001.

Consolidated Balance Sheets  
(dollars in thousands)

	As of	
	March 31, 2001	December 31, 2000
<b>Assets</b>		
Investments in real estate:		
Total investments in properties	\$4,084,799	\$4,026,597
Accumulated depreciation	(202,188)	(177,467)
Net investments in properties	3,882,611	3,849,130
Investment in unconsolidated joint ventures	85,317	80,432
Properties held for divestiture, net	236,746	197,146

Net investments in real estate	4,204,674	4,126,708
Cash and cash equivalents	152,224	42,722
Mortgage receivables	121,297	115,969
Accounts receivable, net	67,482	69,874
Investments in affiliated companies(A)	47,285	35,731
Investments in other companies, net	15,343	15,965
Other assets	29,839	18,657
Total assets	\$4,638,144	\$4,425,626

#### Liabilities and Stockholders' Equity

Secured debt	\$1,014,054	\$940,276
Unsecured senior debt securities	755,000	680,000
Unsecured credit facility	94,000	216,000
Alliance Fund II credit facility	--	--
Other liabilities	177,915	147,042
Total liabilities	2,040,969	1,983,318
Minority interests:		
Preferred units	342,911	318,053
Minority interests	457,372	356,325
Total minority interests	800,283	674,378
Stockholders' equity:		
Common stock	1,700,792	1,671,830
Preferred stock	96,100	96,100
Total stockholders' equity	1,796,892	1,767,930
Total liabilities and stockholders' equity	\$4,638,144	\$4,425,626

(A) On May 31, 2001, the Company acquired all of the voting stock of Headlands Realty and AMB Investment Management. The Company began consolidating Headlands Realty Corporation and its Investment Management Division for financial reporting purposes effective May 31, 2001.

#### Consolidated Statement of Operations (dollars in thousands, except share data)

	For the Quarters Ended December 31,		For the Twelve Months Ended December 31,	
	2001	2000	2001	2000
Revenues				
Rental revenues(A)	\$146,641	\$126,808	\$568,066	\$464,164
Equity in earnings of unconsolidated joint ventures	1,102	1,206	5,467	5,212
Investment management income	2,950	2,122	10,972	4,282
Interest and other income	3,835	4,898	16,340	6,549
Total revenues	154,528	135,034	600,845	480,207
Operating Expenses				
Property operating	36,287	30,275	138,196	107,730
Interest, including amortization(B)	34,231	27,364	128,985	90,270
Depreciation and amortization	28,276	25,223	111,414	90,358
General, administrative, and other	9,640	6,428	35,820	23,750
Loss on investments in other companies	--	2,500	20,758	2,500
Total expenses	108,434	91,790	435,173	314,608
Income before minority interests and gains (losses)	46,094	43,244	165,672	165,599
Minority interests share of income:				
Preferred units	(7,056)	(6,835)	(28,682)	(24,613)
Minority interests	(8,535)	(5,449)	(34,859)	(20,348)
Total minority interests	(15,591)	(12,284)	(63,541)	(44,961)
Gain (loss) from disposition of real				

estate, net of minority interests:				
Gains on developments held for sale	11,828	--	13,169	--
Gain (loss) from disposition of real estate, net(C)	(10,073)	(5,076)	23,259	1,144
Total Gain (loss) from disposition of real estate	1,755	(5,076)	36,428	1,144
Net income before extraordinary items	32,258	25,884	138,559	121,782
Extraordinary items (early debt extinguishments)	(255)	--	(606)	--
Net income	32,003	25,884	137,953	121,782
Preferred stock dividends	(2,125)	(2,125)	(8,500)	(8,500)
Preferred unit redemption premium	(4,400)	--	(4,400)	--
Net income available to common stockholders	\$25,478	\$23,759	\$125,053	\$113,282
Net income per common share:				
Basic	\$0.31	\$0.28	\$1.49	\$1.35
Diluted	\$0.30	\$0.28	\$1.47	\$1.35
Weighted average common shares:				
Basic	83,264,975	83,814,658	84,174,644	83,697,170
Diluted	84,338,812	84,528,547	85,214,066	84,155,306

(A) Includes straight-line rents of \$2,514 and \$4,018 for the quarters and \$10,093 and \$10,203 for the twelve months ended December 31, 2001 and 2000, respectively.

(B) Net of capitalized interest of \$2,836 and \$3,938 for the quarters and \$13,650 and \$15,461 for the twelve months ended December 31, 2001 and 2000, respectively.

(C) Includes impairment write-downs on assets held for sale and other operating properties of \$8,600 and \$5,900 for the quarters and \$18,600 and \$5,900 for the twelve months ended December 31, 2001 and 2000, respectively.

Consolidated Statements of Funds from Operations  
(dollars in thousands, except share data)

	For the Quarters Ended		For the Twelve Months Ended	
	December 31, 2001	2000	December 31, 2001	2000
Income before minority interest and gains (losses)	\$46,094	\$43,244	\$165,672	\$165,599
Gains on developments held for sale	11,828	--	13,169	--
Real estate related depreciation and amortization:				
Total depreciation and amortization	28,276	25,223	111,414	90,358
FF& E Depreciation and ground lease amortization(A)	(507)	(257)	(1,963)	(1,114)
FFO attributable to minority interests(B)	(11,025)	(5,486)	(40,144)	(15,055)
Adjustments to derive FFO from unconsolidated JV's:(C)				
Company's share of net income	(1,102)	(1,206)	(5,467)	(5,212)
Company's share of FFO	1,526	1,700	8,014	7,188
Preferred stock dividends	(2,125)	(2,125)	(8,500)	(8,500)

Preferred units distributions	(7,056)	(6,835)	(28,682)	(24,613)
Funds from operations	\$65,909	\$54,258	\$213,513	\$208,651

FFO per common share and unit:

Basic	\$0.75	\$0.61	\$2.40	\$2.33
Diluted(D)	\$0.74	\$0.60	\$2.37	\$2.32

Weighted average common shares and units:

Basic	88,243,249	89,619,042	88,915,176	89,566,375
Diluted(D)	89,317,086	90,332,931	89,954,598	90,024,511

(A) Ground lease amortization represents the amortization of the Company's investments in ground leased properties, for which the Company does not have a purchase option.

(B) Represents FFO attributable to minority interests in consolidated joint ventures whose interests are not exchangeable into common stock. The minority interest's share of NOI for the quarters ended December 31, 2001 and 2000, was \$20,587 and \$8,042, respectively, and for the twelve months ended December 31, 2001 and 2000, was \$65,010 and \$24,979, respectively.

(C) AMB's share of NOI for the quarters ended December 31, 2001 and 2000, was \$2,357 and \$1,998, respectively, and for the twelve months ended December 31, 2001 and 2000, was \$10,181 and \$8,338, respectively.

(D) Includes the dilutive effect of stock options.

MAKE YOUR OPINION COUNT - Click Here

<http://tbutton.prnewswire.com/prn/11690X68094101>

SOURCE: AMB Property Corp.

Contact: investors, Michael A. Coke or Michelle C. Wells, toll free, 1-877-285-3111, or +1-415-394-9000, or fax, +1-415-394-9001, or ir@amb.com, or media, Sara J. Butz, Marketing & Corporate Communications, +1-415-733-5233, or fax, +1-415-394-9001, or sbutz@amb.com, all of AMB Property Corp.

Website: <http://www.amb.com/>

---

<http://prologis.mediaroom.com/2002-01-22-AMB-Property-Corporation-Announces-Fourth-Quarter-and-Full-Year-2001-Results-Highlights>